



SUPREME PETROCHEM LTD

Regd. Office :

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Ref: CFA/CS/86/AGM_35/2024-2025

July 19, 2024

BSE Limited
Phiroze Jeejeebhoy Towers,
1st Floor, Dalal Street,
Mumbai - 400 001
Script Code - 500405

National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex
Bandra East,
Mumbai – 400 051
Scrip Code - SPLPETRO

Dear Sir/Madam,

Sub: Submission of “Earnings Presentation (Q1–/FY25)” under Regulation 30 of SEBI (LODR), 2015

With reference to the captioned subject matter, please find herewith attached an “Earnings Presentation (Q1/FY25)” prepared by the Company for the general awareness of its shareholders comprising of Company’s overview, key strengths, future growth strategies, Financial and Business highlights etc. This presentation has also been uploaded on the Company’s website.

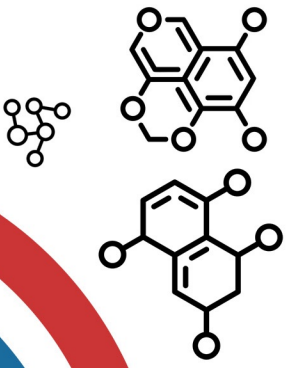
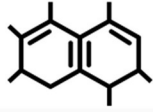
Kindly take above on record for doing needful in the matter.

Thanking you

Yours faithfully,

For **SUPREME PETROCHEM LTD**


D. N. MISHRA
COMPANY SECRETARY

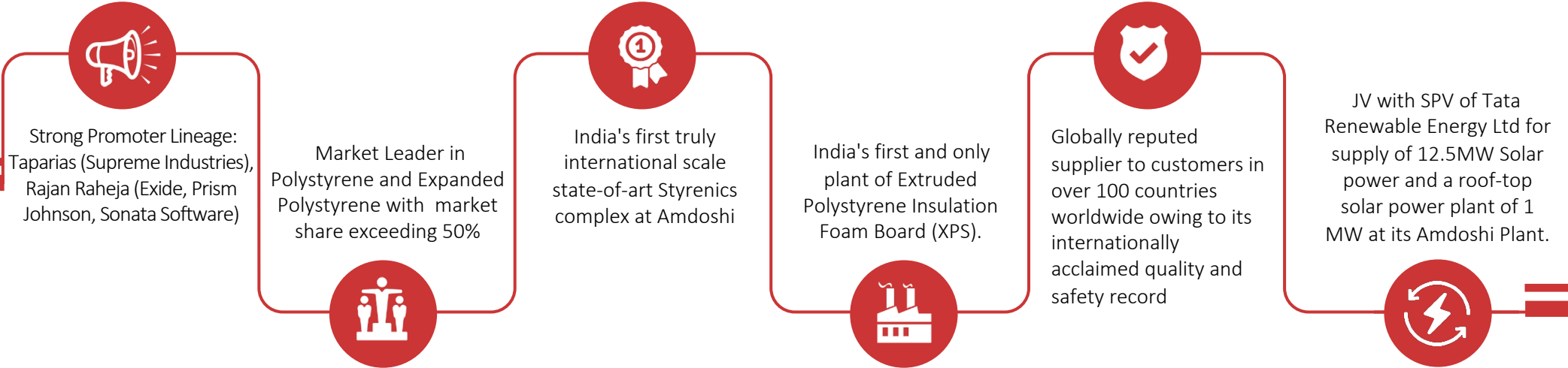


Earnings Presentation

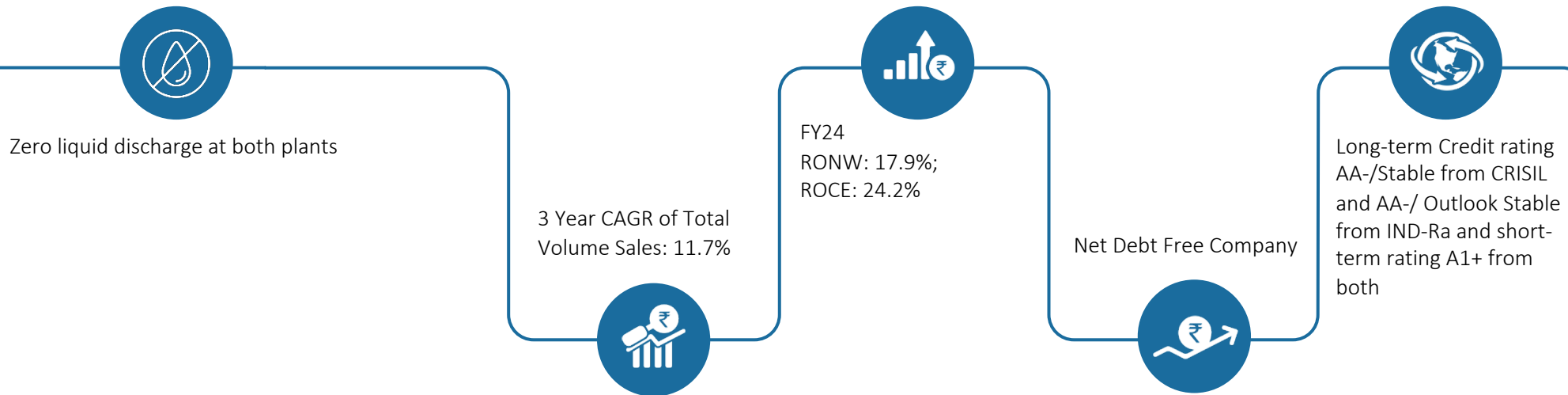
Q1-FY25

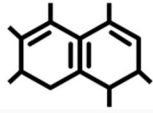


Supreme Petrochem Limited

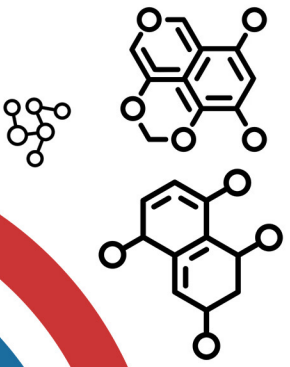


Supreme Petrochem Limited





COMPANY OVERVIEW



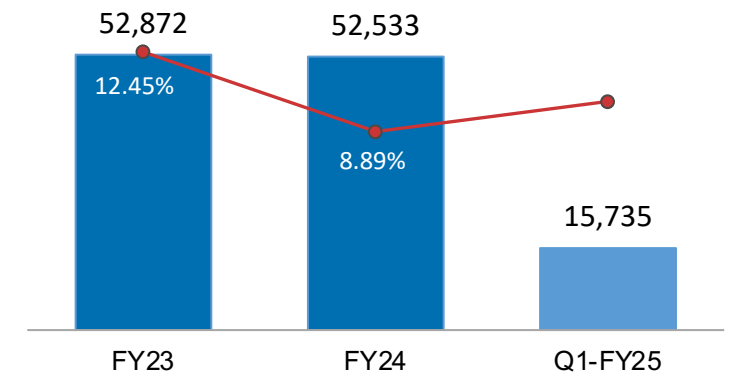
Supreme Petrochem Limited

Company Overview

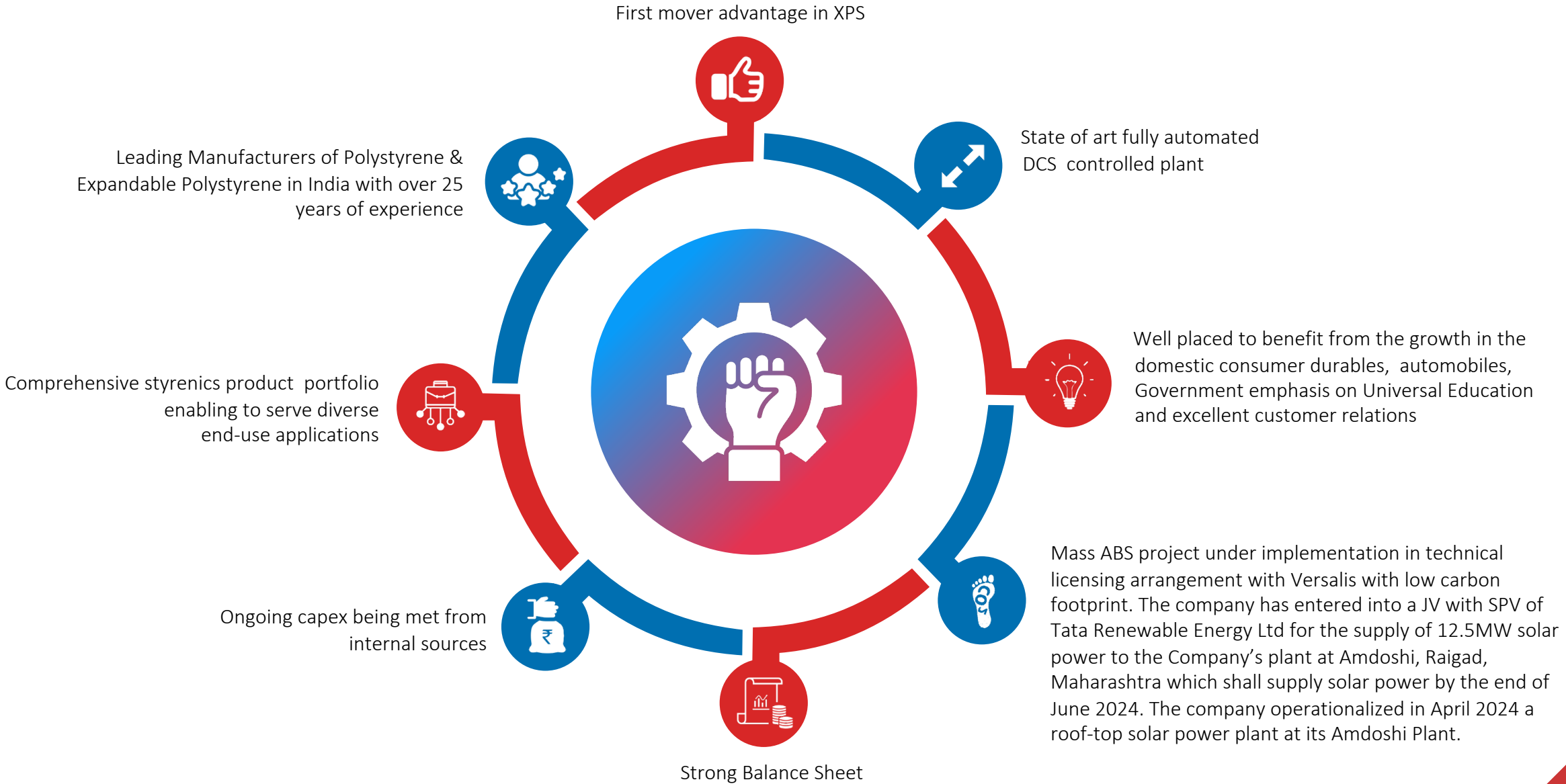
- SPL was formed as joint venture between the Supreme Industries Ltd., India's largest plastics processor and the well diversified Rajan Raheja Group.
- Supreme Petrochem Limited (SPL) started commercial operations in October 1995 with the business to manufacture Polystyrene (PS).
- SPL is the largest exporter of PS from India, with customers in more than 100 countries around the globe.
- To widen its Styrenics spectrum, SPL forayed into Expanded Polystyrene (EPS) in 2006 at Manali, Chennai and since then has become the business leader.
- In 2009, SPL started India's first and only integrated plant of Extruded Polystyrene Insulation foam boards to promote Green Building movement in India and to combat Co2 emissions
- The product range of the company includes General Purpose Polystyrene, High Impact Polystyrene, Expandable Polystyrene, Masterbatches and Compounds, and Extruded Polystyrene (INSUboard).
- From being a large commodity player, SPL is now increasingly operating as a supplier of value added products.



Revenue (INR Mn) & Operating EBITDA Margins (%)



Key Strengths



Capacity Expansion/Diversification



First line of Mass ABS project with 70,000 MTA capacity in technical collaboration with Versalis is progressing as per schedule. The project is expected to be commissioned by the 4th quarter of FY25.



The company is undertaking capex for enhancing Compounds and Masterbatches and EPS capacities at its Amdoshi Plant to cater to the additional demand.



Acquired 96 Acres of land at village Munak, Tehsil-Ballah, District Karnal, Haryana to put plant to manufacture Polystyrene and Expandable Polystyrene and Derivative components of PS, EPS, 3D Panels, PS sheeting Lines in phases over 36 to 48 months post receipt of statutory clearances at an estimated cost of INR 800Cr to be funded from internal generation

Spreading awareness about benefits and recyclability of EPS packaging

- Working with NGOs for creating awareness.
- As EPS is light weight and voluminous in nature a mobile compactor was developed and deployed at Pune to make collection and transportation easier.
- Involved recyclers for logistics and recycling support.
 - Working in 5 different cities across India viz. Mumbai, Pune, Bangalore, Ahmadabad & Hyderabad.
 - Conducted cleanup drives and education workshop for mass approach at different parts of country to reach masses.

Mithi River Clean Up Drive

Supreme Petrochem Ltd. | Indian Centre for Plastics in the Environment (ICPE)

In Association With
Plastoconomy Foundation

Join Us
04 June | Mithi River, BKC | 07.00 AM Onward

Collection Partner
Bicycle

ग्रुप ग्रामपंचायत चौक शून्य कचरा गाव मोहीम

सुका टाकाऊ वस्तू पुनर्वापर संकलन गाडी

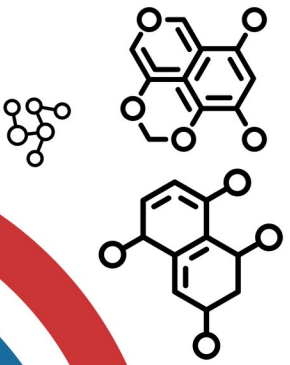
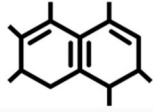
सुका टाकाऊ वस्तुचे पुनर्वापर करून वसुंधरा संवर्धन करा. प्लास्टिक रॅपर, प्लास्टिक पॅकिंग, प्लास्टिक डब्बे, काच, थर्मोकॉल, पेपर, पुठ्ठे, इलेक्ट्रॉनिक टाकाऊ वस्तू पुनर्वापर साठी देऊन घर, गाव आणि धरती स्वच्छ आणि सुंदर करा.

माझे गाव माझी जवाबदारी

सौजन्य
SUPREME PETROCHEM LTD



SPL participates in “Global Conclave for Plastic Recycling & Sustainability (GCPRS), New Delhi



BUSINESS OVERVIEW



Supreme Petrochem Limited

Our Products: GPPS and HIPS

General Purpose Polystyrene (GPPS)

GPPS is one of the most widely used transparent polymers suitable for injection molding and extrusion applications.

- Properties:
- a) Excellent processability and good dimensional stability
 - b) Very high clarity and aesthetics
 - c) FDA Compliant – Non-Toxic

Applications: Components in consumer durables like Refrigerators, Stationery, Writing Instruments, Rigid Sheets, Medical Disposables, Beads, bangles and Household Items.

APPLICATIONS



High Impact Polystyrene (HIPS)

HIPS is a tough plastic that has excellent impact strength, high stiffness and excellent moldability but opaque.

Properties: Excellent processability, wide processing window, well-balanced mechanical properties and high flexural strength are some of its key properties.

Applications: Consumer durables like Refrigerators cabinets/ components, Air conditioners, cooler bodies, toys, computer accessories, food packaging, dairy packaging.



Our Products: EPS and XPS

Expandable Polystyrene (EPS)

EPS is solid beads of Polystyrene impregnated with Pentane gas. When processed, these beads expand and fuse to become foam called "Thermocol".

Properties: It is a lightweight material with good insulation characteristics and cushioning properties.

Applications: Widely used in packaging consumer durables, Fish and Fruit packaging and in construction for energy-efficient insulation including Cold Storages. EPS can be molded into any shape and are used in helmets, Infant car seats, 3D Panels for construction and Geofoam for Road building.

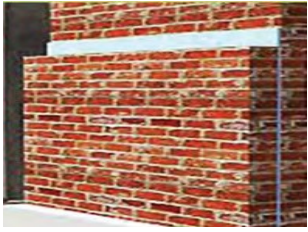
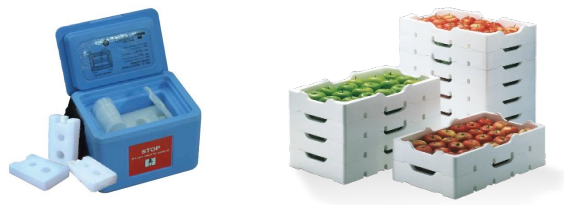
Extruded Polystyrene (XPS) INSUboard

The XPS thermal insulation board is a rigid foam board having a closed cell structure produced in a fully automated continuous extrusion process.

Properties: High compressive strength, higher R value and low water absorption makes it an ideal insulating material for wall, roofs and floors.

Applications: Main applications are Insulation of Commercial & Residential buildings for energy conservation – An important product for combating climate change and reduction in emission of Co₂. Other applications are in refrigerated vehicles, vaccine boxes and medicine packing boxes, tunnel linings etc.

APPLICATIONS



Our Products: Compounds & Masterbatches

Compounds

These are ready to use grades wherein specific / custom stated properties are introduced into the polymer by used of functional minerals & additives. Various formulations are produced in GPPS, HIPS, SAN, ABS, PP and Nylon. Properties include resistance to fire & UV light, toughened / impact modified, low shrinkage, improved load bearing capacity & high heat resistance

Benefits:

Proprietary grades specific to the customer/applications can be formulated. Lot to lot consistency is guaranteed for all physical properties and regulatory compliances.

Applications:

Custom colour grades with UV stabilisation are used in appliances like Air conditioners, Washing Machine, TV, Water heaters, Water purifiers and Kitchen appliances. Flame retardant grades are used in Electrical switch accessories, Automotive & Industrial Battery. Mineral & Glass filled grades are used in Automotive exterior & interior parts, under the hood parts, Blower & fan impellers, and textile bobbins.

Masterbatches

These are concentrates of colourants, speciality minerals and performance additives which are used for enhancing specific characteristics of polymers, as demanded by the end application.

Benefits:

In the final product, Masterbatches help in reduction of material & energy cost, improves aesthetic properties like colour, brightness & surface finish; and enhances properties like resistance to UV & thermal degradation, blocking & printing, resistance to static electricity & fire, resistance to fouling due to microbes.

Applications:

White & Additive Masterbatches, are used in Packaging of Dairy, Oil & Ghee, Pulses & Grain, Cereals & Juices, Medical, Cosmetics, Fertiliser & Pesticides. Black masterbatches, in pipes & films, are predominantly used in Agriculture & Irrigation applications Colour Masterbatches are used to improve the aesthetic appeal in various Appliances, Automotive parts, Electrical switch accessories, Kitchenware, Tableware, Gift, Toys & Stationary, Geotextiles.

APPLICATIONS



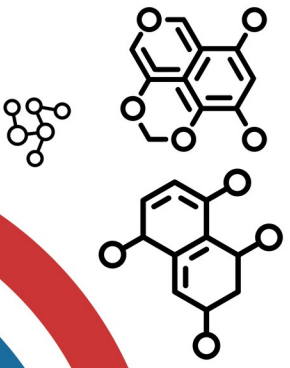
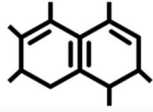
Acrylonitrile Butadiene Styrene (ABS) – New Product Launch



- Acrylonitrile Butadiene Styrene, ABS, is an opaque engineering thermoplastic widely used in electronic housings, auto parts, small appliances, consumer products, toys and many more.
- ABS has excellent mechanical properties such as it is hard and tough in nature and thus, delivers good impact strength. It offers a high degree of surface quality and exhibits good chemical resistance properties.
- ABS is the preferred engineering plastic when it comes to dealing with automotive applications. Being a great substitute to metals, ABS has been extensively used in manufacturing automotive parts.
- Consumer durables including small appliances, Household goods, toys are the major applications of ABS. Computer Monitors, Keyboard keycaps are commonly made out of ABS. Mobile Phones casing is made of compounds of ABS.
- SPL is setting up a Mass ABS Project of 140K MTPA at their Amdoshi plant in two phases, of 70K TA each.
- Mass ABS process is clean and environmentally friendly compared to conventional emulsion process, due to elimination of water pollution
- The company has entered into an agreement for License and Basic Engineering Design with M/S Vesrailis -Eni Chemicals Group for Phase I.
- The total project cost is estimated at INR 850 Crs for both phases.

ABS APPLICATIONS





FINANCIAL OVERVIEW



Supreme Petrochem Limited

Q1-FY25 Financial Highlights



Q1-FY25 Financial Highlights				
INR 15,735 Mn Operating Income	INR 1,610 Mn Operating EBITDA	INR 1,839 Mn Total EBITDA*	10.23% Operating EBITDA Margins	11.69% Total EBITDA Margins
INR 1,219 Mn Net Profit		7.75% PAT Margins	INR 6.49/Share Diluted EPS	

SPL remains debt free with investible surplus of Rs. 1,041 crores at the end of June 2024.

*Total EBITDA includes other income

Q1-FY25 Operational Highlights



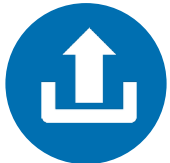
Company's sales volume of manufactured products increased to 93,323 MT in Q1-FY25 as compared to 77,148 MT in Q1-FY24 resulting in an of 21% on YoY basis



Domestic Sales increased to 85,333 MT in Q1-FY25 as against 65,757 MT during Q1-FY24 resulting in 30% increase on YoY basis.



Export volume due to substantial increase container freight rates due to West Asia crisis leading to shifting of shipping space. Export during Q1-FY25 were 7,990 MT as against 11,371 MT during Q1-FY24.

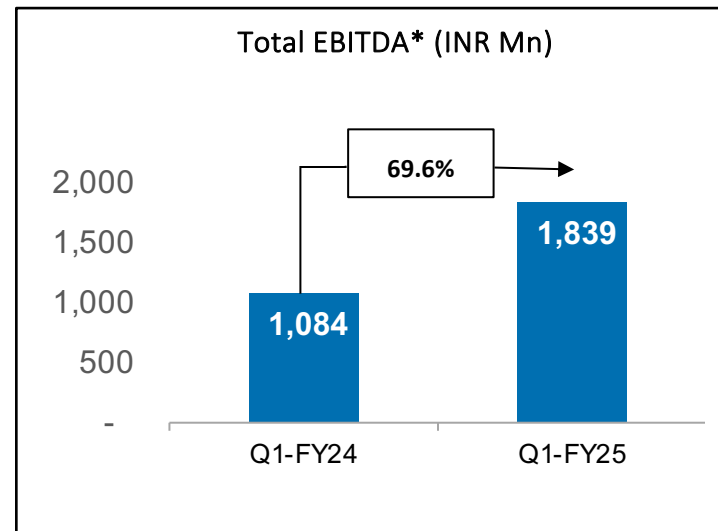
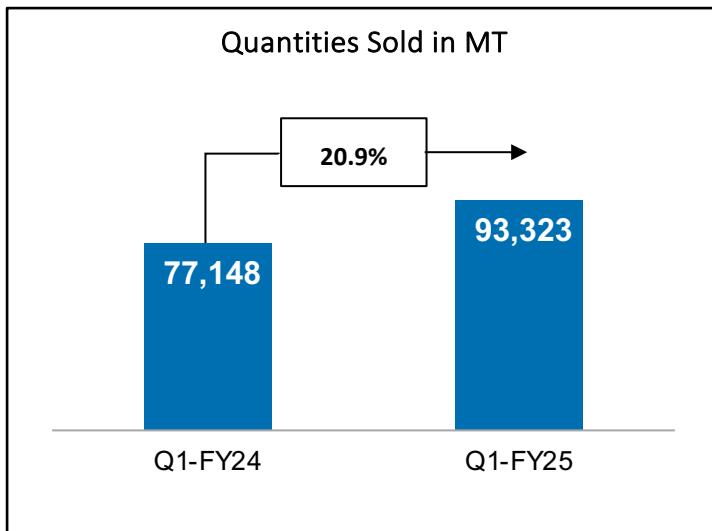
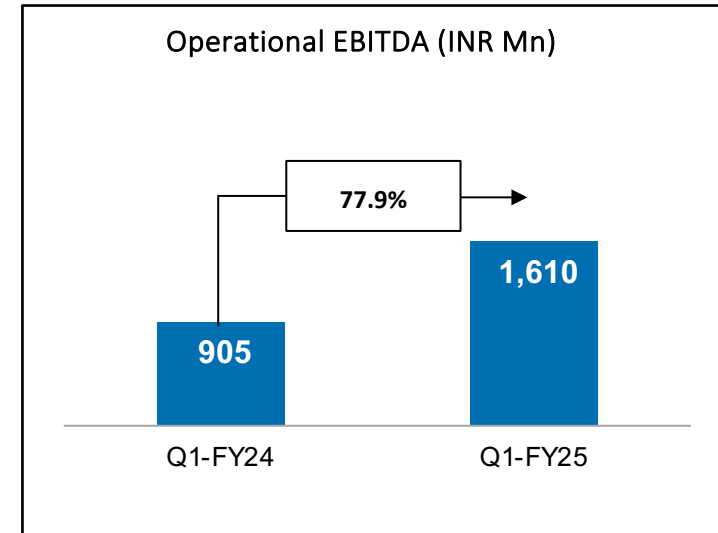
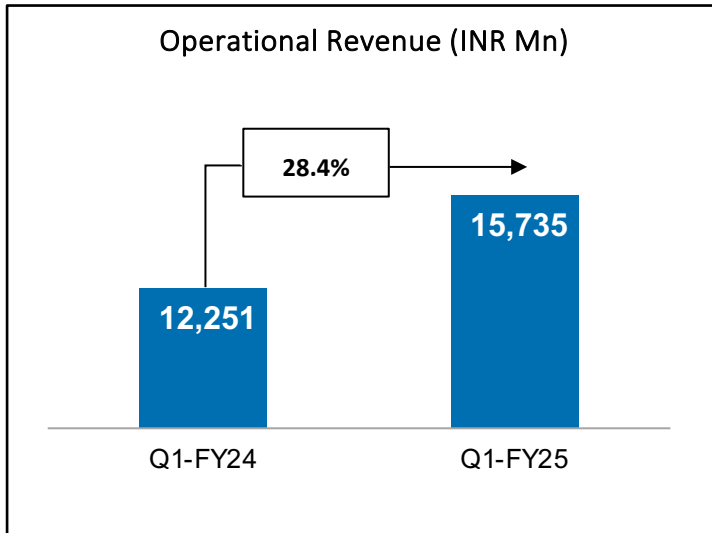


Capacity Utilisation for June 2024 quarter increased to 80%



SM prices during the quarter ended June 2024 were stable in a range with upward bias.

Q1-FY25 Operating Highlights



*Total EBITDA includes other income



Quarterly Financial Performance

Particulars (INR Mn)	Q1-FY25	Q1-FY24	Y-o-Y	Q4-FY24	Q-o-Q
Revenue from Operations	15,735	12,251	28.4%	15,628	0.7%
Total Expenses (Include stock-in-trade)	14,125	11,346	24.5%	13,875	1.8%
Operating EBITDA	1,610	905	77.9%	1,753	(99) Bps
<i>Operating EBITDA Margins (%)</i>	<i>10.23%</i>	<i>7.39%</i>	<i>284 Bps</i>	<i>11.22%</i>	<i>(8.8)%</i>
Other Income	229	179	27.9%	190	20.5%
Total EBITDA*	1,839	1,084	69.6%	1,943	(5.4)%
<i>Total EBITDA Margins (%)</i>	<i>11.69%</i>	<i>8.85%</i>	<i>284 Bps</i>	<i>12.43%</i>	<i>(74) Bps</i>
Depreciation and Amortization expenses	164	142	15.5%	160	2.5%
Finance costs	31	6	NA	17	82.4%
PBT	1,644	936	75.6%	1,766	(6.9)%
Tax	425	243	74.9%	451	(5.8)%
PAT	1,219	693	75.9%	1,315	(7.3)%
<i>PAT Margins (%)</i>	<i>7.75%</i>	<i>5.66%</i>	<i>209 Bps</i>	<i>8.41%</i>	<i>(66) Bps</i>
Other Comprehensive Income	(5)	(2)	NA	(15)	NA
Total Comprehensive Income	1,214	691	75.7%	1,300	(6.6)%
Diluted EPS (INR)	6.49	3.68	76.4%	6.99	(7.2)%
Nominal Value of Share	2	2	0.0%	2	0.0%

*Total EBITDA includes other income



Historical Income Statement

Particulars (INR Mn)	FY22	FY23	FY24	Q1-FY25
Revenue from Operations	50,323	52,872	52,533	15,735
Total Expenses (Include stock-in-trade)	41,282	46,290	47,865	14,125
Operating EBITDA	9,041	6,582	4,668	1,610
<i>Operating EBITDA Margins (%)</i>	<i>17.97%</i>	<i>12.45%</i>	<i>8.89%</i>	<i>10.23%</i>
Other Income	305	589	681	229
Total EBITDA*	9,346	7,171	5,349	1,839
<i>Total EBITDA Margins (%)</i>	<i>18.57%</i>	<i>13.56%</i>	<i>10.18%</i>	<i>11.69%</i>
Depreciation and amortisation expenses	419	466	595	164
Finance costs	48	36	72	31
PBT	8,878	6,669	4,682	1644
Tax	2,245	1,688	1,217	425
PAT	6,633	4,981	3,465	1219
<i>PAT Margins (%)</i>	<i>13.18%</i>	<i>9.42%</i>	<i>6.60%</i>	<i>7.75%</i>
Other Comprehensive Income	(9)	(4)	(20)	(5)
Total Comprehensive Income	6,624	4,977	3,445	1,214
Diluted EPS (INR)	35.27	26.49	18.43	6.49
Nominal Value of Share	2	2	2	2

*Total EBITDA includes other income

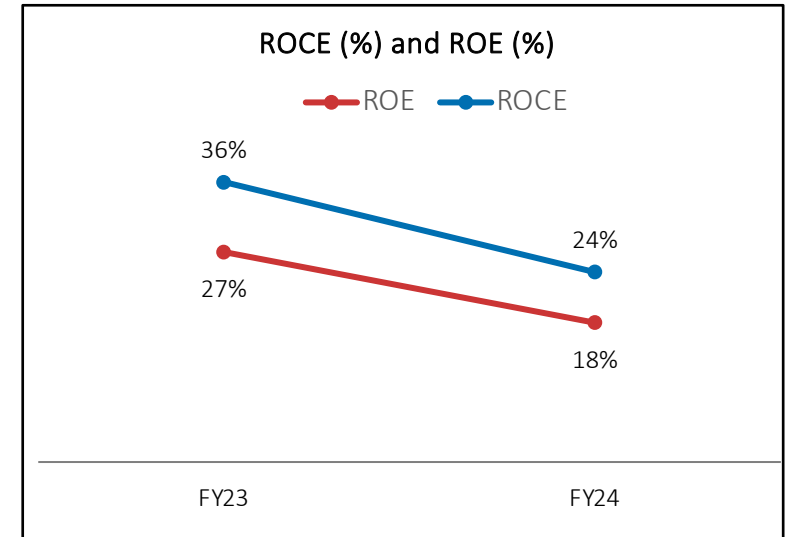
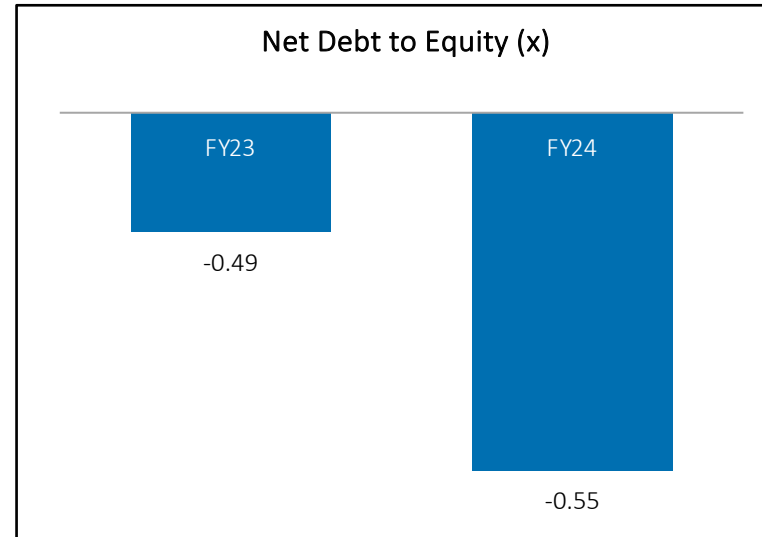
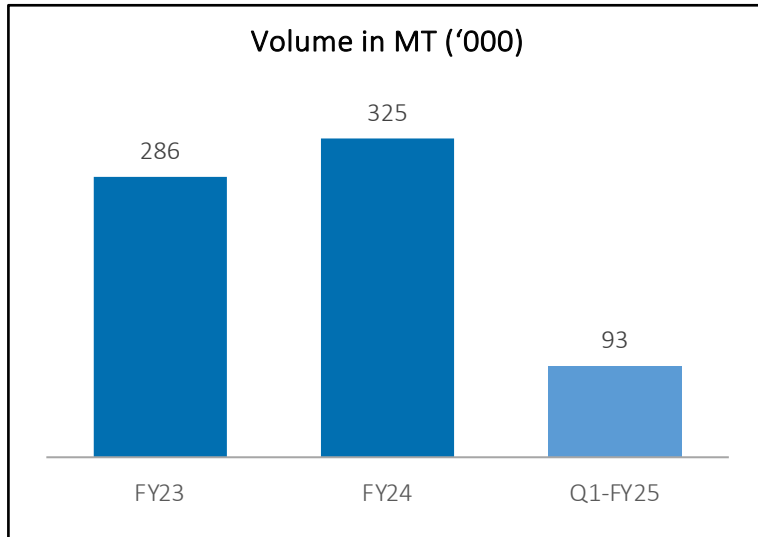
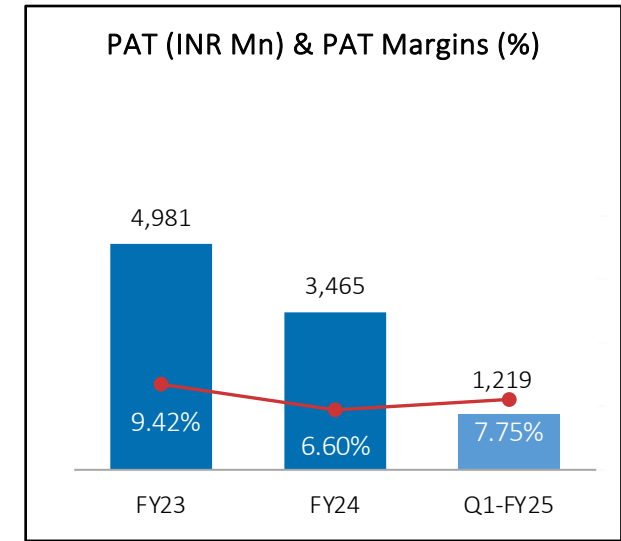
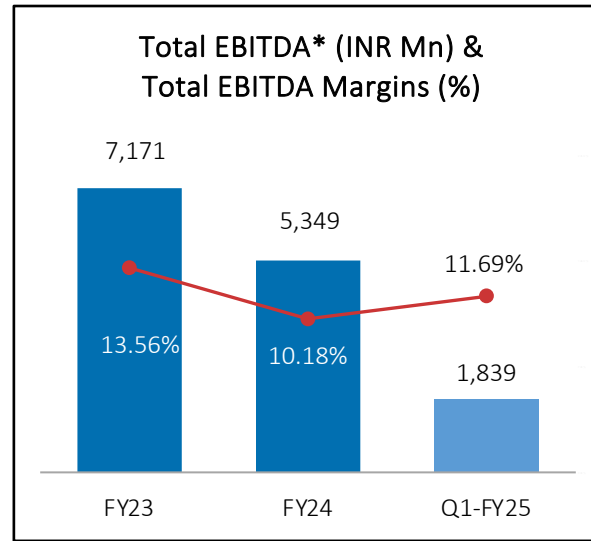
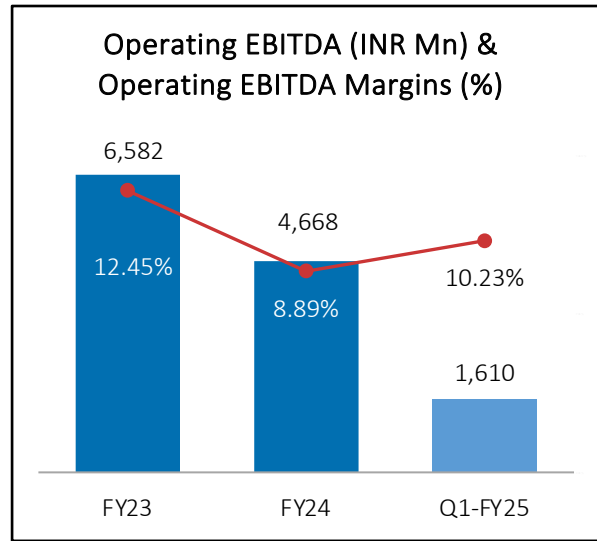
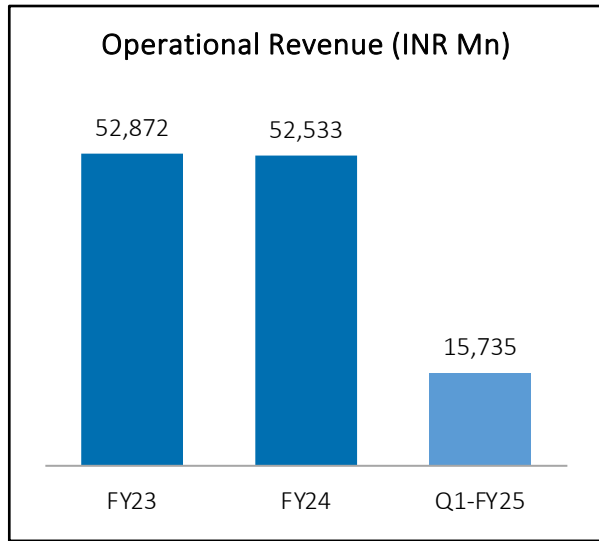


Historical Balance Sheet

Particulars (INR Mn)	FY22	FY23	FY24
EQUITY	15,156	18,439	20,191
Share Capital	376	376	376
Other Equity	14,780	18,063	19,815
LIABILITIES			
NON-CURRENT LIABILITIES	578	450	1,470
Long term provision	34	36	73
Other non-current liabilities	33	35	41
Lease Liabilities	167	24	983
Deferred tax liability (net)	344	354	373
CURRENT LIABILITIES	7,049	8,421	8,987
Financial liabilities			
(i) Trade Payables	5,259	7,820	8,089
(ii) Other Financial liabilities	966	296	455
(iii) Lease Liabilities	206	143	159
Other Current liabilities	590	134	193
Provisions	26	22	29
Curent Tax Liabilities (net)	1	6	62
TOTAL LIABILITIES	7,627	8,871	10,457
GRAND TOTAL - EQUITY AND LIABILITIES	22,783	27,310	30,648

Particulars (INR Mn)	FY22	FY23	FY24
NON-CURRENT ASSETS	5,333	7,026	10,621
Property, plant & equipment	3,020	5,115	6,575
Intangible Assets	5	4	3
Capital Work-in-progress	1,789	1,080	2,326
Right to use assets	344	147	1,110
Financial assets			
(i) Loans	12	19	13
(ii) Other financial assets	48	254	64
Other non-current assets	115	407	530
CURRENT ASSETS	17,450	20,284	20,027
Inventories	3,008	6,469	4,806
Financial assets			
(i) Investment in Liquid Scheme of MF	4,838	5,626	5,718
(ii) Trade Receivable	4,118	3,623	3,950
(iii) Cash and cash equivalents	2,175	818	2,159
(iv) Other bank balances	2,299	2,677	3,045
(v) Loans	8	9	8
(vi) Other financial assets	600	563	74
Current tax assets (net)	88	130	48
Other current assets	316	369	219
GRAND TOTAL - ASSETS	22,783	27,310	30,648

Key Financial Highlights

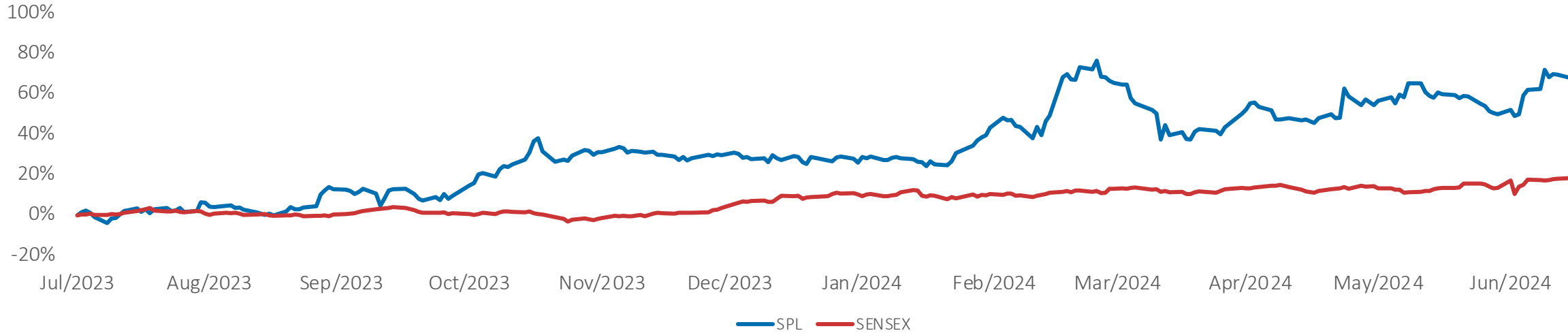


*Total EBITDA includes other income

Capital Market Information



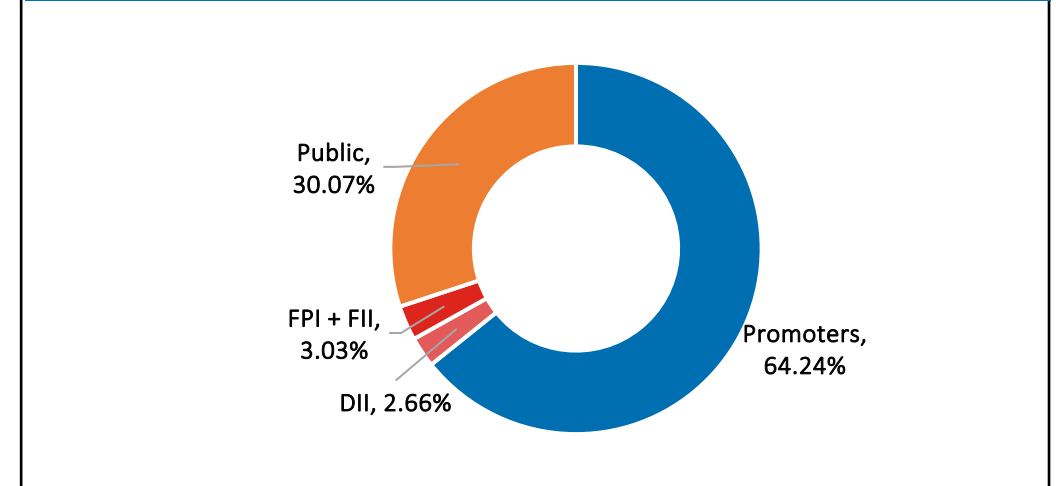
Share Price Movement (Up to 30th June, 2024)



Market Data (INR) (As on 30th June, 2024)

Face Value	2.0
CMP	765.2
52 Week H/L	818.5 / 414.2
Market Cap (INR Mn)	1,43,889.2
Shares O/S (Mn)	188.0
Avg. Vol. ('000)	137.1

Shareholding Pattern (As on 30th June 2024)



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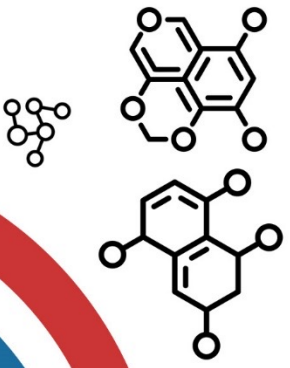
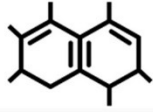
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THANK YOU



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